



You're faced with an overwhelming responsibility and need to hire an estate sale coordinator, but like most, you're concerned with what estate sale companies charge and is it worth it?

When asked, this is one of the biggest reasons people shy away from hiring estate sale companies, and choose to hold the estate sale themselves. Doing the sale yourself is a choice, but you will more than likely experience the same issues others have reported after holding their own sale.

- Not many came people came to the sale
- People are not willing to pay the price we asked
- Exhausting, stressful labor intensive
- My family disagreed and argue the entire time
- We still have the majority of items we started with and hardly sold anything

The issues above are very common and often share with the estate sale companies when they receive a call for hire. Before establishing cost, it's important to place a big emphasis on quality, service and what exactly it is you're paying for.

So what do estate sale companies charge for?

- Sift through all the items in your home, including closets, garages, attics, and cabinets to ensure all salable items are accounted for.
- Organize and stage each item place and piece of furniture in your home in order to make them more desirable.
- Research and price each item at the highest value possible. Their experience and knowledge enables them to know what a buyer is willing to pay.
- Photograph and market your sale online.
- Email marketing to thousands of clients waiting to shop their estate sales specifically.
- Staff the sale with individuals on the days of the sale.
- They are experienced in controlling the estate sale crowds.
- They provide all the tools necessary to conduct the sale
- Most importantly they make sure the sale has adequate instructions and notifications, relieving you from any liability issues that might arise from hundreds of people that will come into your home.
- If you're still asking yourself what estate sale companies charge and if it's worth it here's what we found.

Estate sale companies will charge a set percentage around 20% to 50% for each sale. The percentage does vary by location, estate sale company, and the type of items at the sale

When choosing to hire an estate sale company, it's important to focus on the goal at hand, to sell all the items at the highest value, this requires experience, skill, and a receptive large audience of estate sale buyers. It doesn't do you any good to pay less, if it comes at the cost of sacrifice success and outcome of your state sale.

A well-established state sale company will offer both, the buyers and experience to handle your entire estate sale from start to finish. Their experience and client base cannot be established overnight by the average person wanting to hold their own estate sale.

Meadow Estate Sales and Treasures Store is in your community and we can answer all those questions and be the one you turn to.

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